

Senseair deliveries

Dear Customer

As most of you already know there are serious problems with material supply in almost all areas on the component market. We are forced to handle severe disturbances in our supply chain daily and we do not foresee that these problems will end any time soon.

We have, for some time, had components with only a 2 or 3-month visibility into the future, with no firm commitments of deliveries beyond. We are also being affected by components running out of stock with no resupply within the required timeframe. Our supply and development organizations are continuously working hard to find suitable replacements in these cases.

Up until now, we have been able to navigate through most of the difficulties with minor interruptions in our supply chain. But now, one of them does not indicate shipments for a period of 2 to 3 months. We have seen that their deliveries usually improve over time but without any guaranties that is the case we are facing a longer stop this time.

Therefore, we have been forced to start up a new project to replace some components on the Sunrise model.

The target is to have a drop-in replacement ready by the end of the year and be back at full deliveries by the end of January. This means that we will still not be able to meet all customer quantities during November, December and January. We cannot add any more orders or quantities in the time period between November through February. Unless we get a new and better delivery schedule from our supplier.

It is becoming increasingly difficult to promise an uninterrupted supply of products. However, what we can promise is that we are doing everything in our power to avert all obstacles that potentially could hamper our abilities to deliver.

If your acknowledged order needs to be rescheduled due to these supply problems, we will contact you as soon as we know.

If it happens, we ask for your understanding and depending on what the circumstances allow for, hope that you will work with us to resolve the situation in the best way possible.

Sincerely

Robert Jansson

Robert Jansson
COO